



By: Tang – Jai

## **Making Success**

Looking through my compiled research over the years, I marveled at the past recorded planetary positioning and prior observations of problems clients would potentially encounter, as well as the recommendations they could take on board. As I looked on, a file dated some 12 years back caught my eye. I recalled the events that played out during my meeting with Andrew then...

Andrew was a straight-laced, frank and responsible chap. It probably was due to Sun being in his first house. He took his role very responsible, and should mistakes happen, he would be quick to castigate himself for that “disaster”. His Natal Mercury was well-placed in the 10<sup>th</sup> House of his chart, propping him with great power to run career interest and business strategies as-well-as with business planning. Despite this Astrological potential, he chose to work for others, and had been doing so for 10 years of his life. That was before he met me.

On that day, as most of my clients present themselves, he was at an all time low. It wasn't work that presented him with such concerns. No, work was fine and dandy – everyone looked to him to solve all manner of crisis. He was the captain of that ship, steering everyone into safe shores and always living up to almost everyone's expectations to troubleshoot. No matter what it is, he would eventually find a way around the problem and keep their business afloat.

No, everything was normal. This was what irked him. He grew tired of being a hero for others. Never messing up, always getting through the routine of everyday. Over those 10 years he worked, he started to harbour thoughts about another path, other challenges for his own benefit. He wanted to put a mark in his life and figure out his worthiness in life, whether those were just floating dreams? Unless he did something about it, he would live like an ordinary man, dreaming and living his extraordinary dreams.

So I asked him the obvious question. “Why don't you do something for yourself, for a change?”

As though he never heard anyone ask him up front about his dreams, he started mulling about the “hows” and “whys”.

“How? You already possess concrete experience in the trading field. You know who's who in the business – supplier, clients... That is what most people consider insider and master knowledge. Now the only thing left to ask yourself is how you can go into the trade with the minimum amount of funds and concentration on service type supply to gain your interests and sustain you during the course of your dealings.

An even bigger question to ask yourself is this: are you capable of not screwing up with your life, and responsible enough to make good deductions to maintain steady growth? That answer is yes, because of how valued you are at work.”

Perhaps something in my advice triggered him to act, because 2 weeks later he started a business in his wife's name. She got roped into it as his assistant, the right hand woman to his enterprise and the boss in the eyes of all others. He stuck by the rule of cash up front and his corporate profile grew in leaps and bounds. Every profit he engineered from his effort, he invested it back into his family, occasionally splurging some of it on his own travels.

When I met him last during the launch of his new business, he gave me this pearl of wisdom: it takes a long time suffering for gaining experience, but short time to achieve success. How true that rang – after all, preparation takes lots of effort, but consumption takes just a little fraction of that! Good on you, Andrew, for learning from your experiences and wisdom, and translating that into your current success.